



European
Investment *Advisory Hub*
Europe's gateway to investment support

European Investment Advisory Hub

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European Investment Advisory Hub

Investment Plan for Europe

Create an investment-friendly environment

through improvements of the European regulatory environment

Support investment in the real economy

through the
**European Investment
Advisory Hub**
and the European
Investment Project Portal

Mobilise EUR 500bn of additional financing

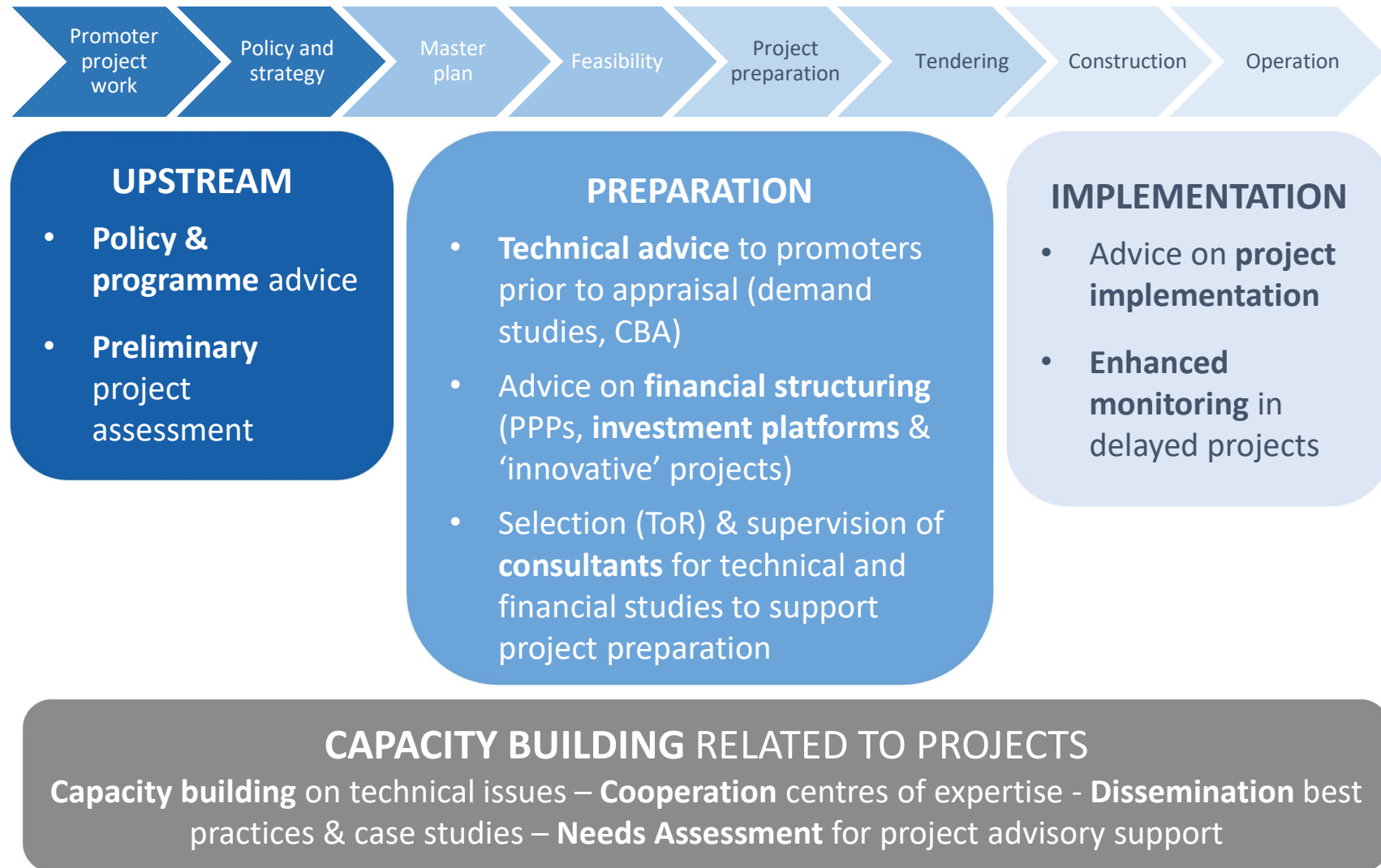
through the European Fund for Strategic Investments (EFSI)



A joint initiative

Advisory Hub

The Advisory Hub in the project cycle



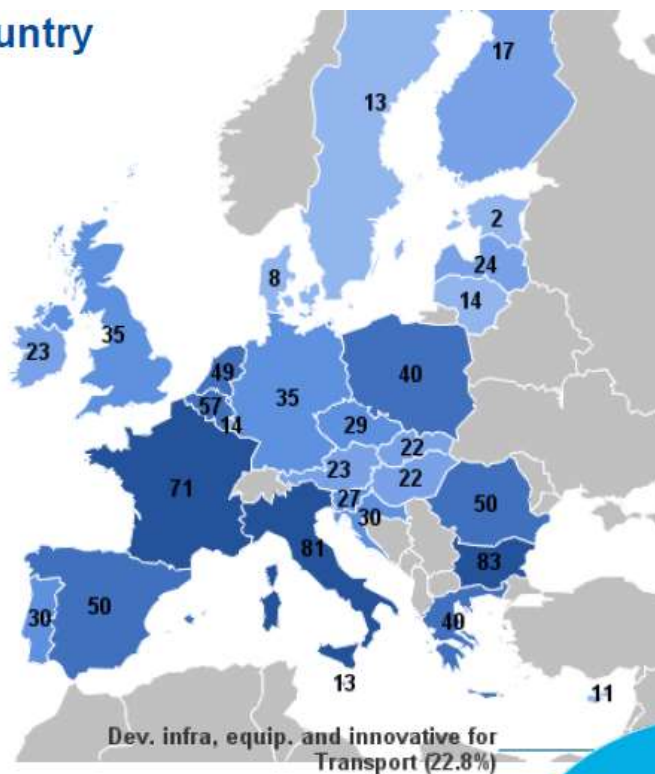
Advisory Hub

Direct requests to the Hub: overview 31.05.2019

Requests by country

Country	No. of requests
Bulgaria	83
Italy	81
France	71
Belgium	57
Romania	50
Spain	50
The Netherlands	49
Greece	40
Poland	40
Germany	35
United Kingdom	35
Croatia	30
Portugal	30
Czech Republic	29
Slovenia	27
Latvia	24
Austria	23
Ireland	23
Hungary	22
Slovakia	22
Finland	17
Lithuania	14
Luxembourg	14
Malta	13
Sweden	13
Cyprus	11
Denmark	8
Estonia	2
Total	913

*excludes 105 requests relevant for more than one EU country or no specific



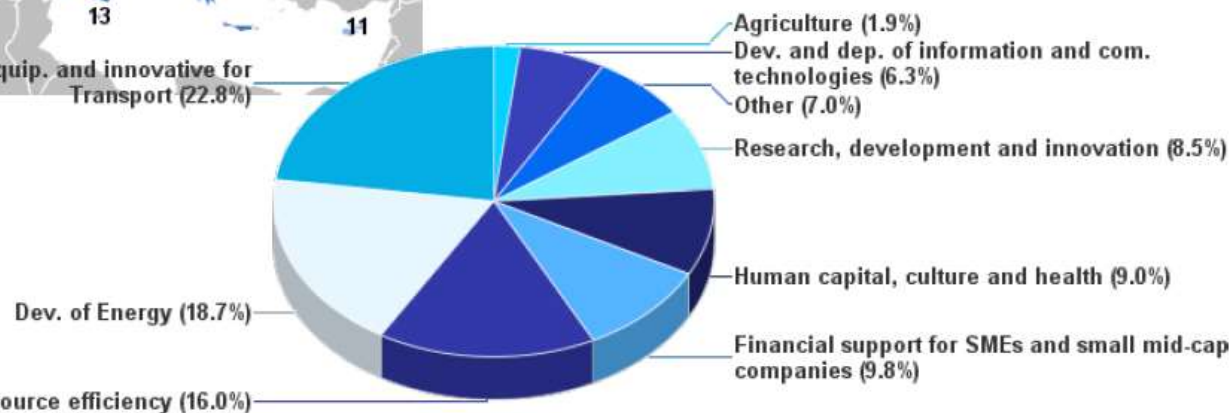
Total of 1,018 requests

825 project-specific requests

- Public sector : 390
- Private sector : 409
- Other (e.g. NGOs) : 26

109 Requests are dedicated advisory assignments

Project-specific requests by sector (Tot. 825)



*The category "other" includes project-specific requests in which the sector is not indicated

Advisory Hub Assignments in Transport



Economic and financial viability, business plan for intermodal buffer zones servicing TEN-T Port



Six urban/regional mobility assignments for cleaner bus fleets and related infrastructure (pre-ELENA)



Market Demand Study and Investment Project Scope for LNG bunkering facilities



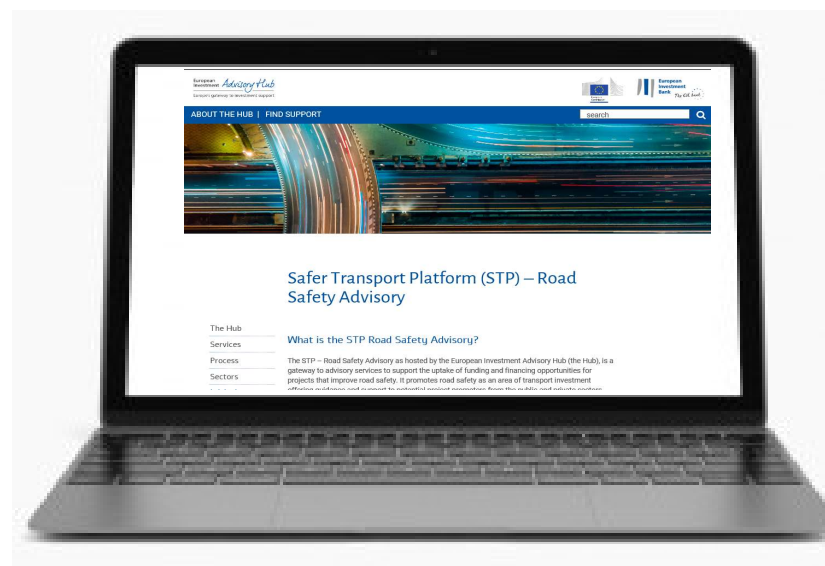
Light advisory support to approximately 60 applicants to the 2017 CEF Blending Call

Capacity Building and Upstream Advisory:

- Workshops to support ITS Investments in East Europe and Development of Roadmap for ITS investments across the EU
- Appraisal Guidelines for Transport Ministry to assess Urban Mobility, Rail and Road investments at regional and local level seeking national funds



<https://eiah.eib.org/about/initiative-safer-transport-platform.htm>



Advisory Hub

Advisory Hub offer of support to CEF Transport Blending Facility applicants

As agreed with DG MOVE



High level advice on **existing project documentation** regarding suitability/eligibility/maturity for the Blending Facility.



Introduction to **EIB lending operations**



Identification of **major gaps** and areas requiring improvement in:

- **technical preparation** - feasibility studies, market studies, economic cost-benefit analysis, environmental documentation, tendering and procurement, implementation and organisational
- a **first review of PPP readiness** where applicable and
- **financial preparation** - business plan, financial plan



Advice on **terms of reference** for consultants/studies in relation to **technical, financial, procurement** and organisation to implement projects and improve access to finance

Limitations to our support

No funding for human resources related to project implementation

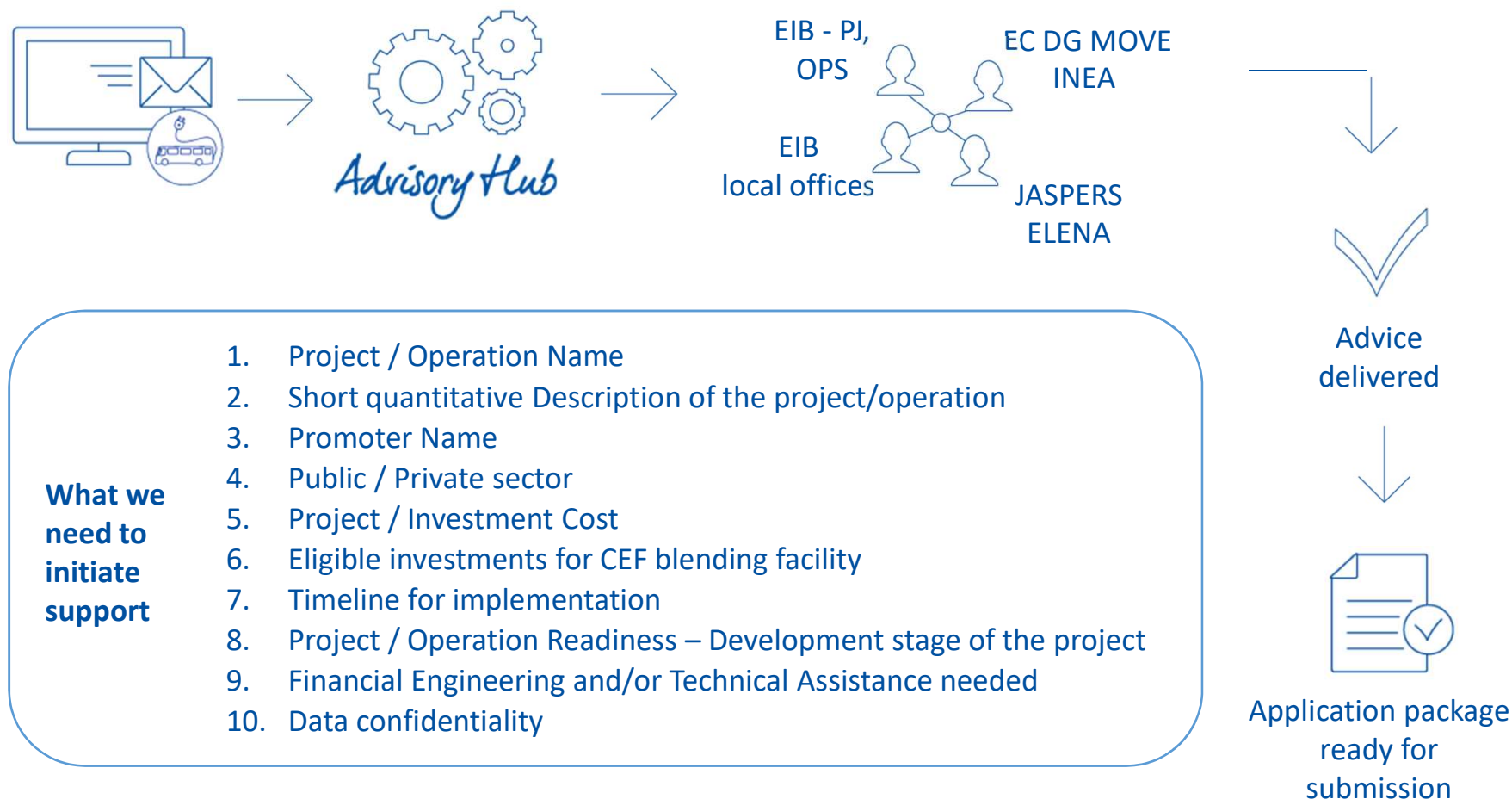
No substitution for normal INEA responsibilities post grant signature

No completion of the grant application forms

No taking responsibility for, paying for or undertaking complete feasibility,
technical or financial studies

No engagement with lenders, other than introduction to EIB if required

How is the CEF Blending Facility support provided?



FAQs about the Advisory Hub



What is the geo scope of the Hub?

The European Union

Is the Hub only linked to EFSI projects?

No, support will not be limited to projects to be financed by EFSI (and/or the EIB)



Does the Hub provide financing?

The EIAH does not provide financing of any sort. Requests for financing addressed to the Hub are redirected to relevant resources as appropriate.

Who concretely delivers the advisory support provided via the Hub?

Experts of the EIB, its partner institutions and/or appointed external consultants



Does the Hub have local offices?

The Hub operates mainly via the EIB headquarters in Luxembourg and its local offices. A network of local partner Institutions is developing rapidly

Is the support provided via the Hub free of charge?

In most cases, yes. A contribution may be requested from private sector beneficiaries in order to align interests and ensure ownership of results



Advisory Hub



Thank you for your attention!

More info plus web contact form at **eiah.eib.org**

Contact the Hub directly at **eiah@eib.org**

